



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
215 West Garden Street  
Pensacola, FL 32502

**BID AWARD NOTICE**

**DATE:**  
**November 23, 2010**

**BID TITLE & REFERENCE:**  
**Breakfast & Lunch Entrees, RFP #110703**

**DESCRIPTION OF PURCHASE:**

The bid is for a semi-annual pricing agreement to provide breakfast and lunch food entrees (43 items bid; 36 awarded) as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Items will be purchased as needed to meet breakfast and lunch menu requirements. Award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: January 1, 2011 through June 30, 2011.

**REQUESTED BY:**

Food Services

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>EST. ANNUAL EXPENDITURE:</b>
Agora Foods, Dawsonville, GA	1	\$ 38,700.00
Cargill Kitchen Solutions, Monticello, MN	1	25,000.00
Cheney Brothers, Inc., Ocala, FL	6	164,600.00
Kelley Foods of Alabama, Elba, AL	1	5,300.00
Merchants Company, Hattiesburg, MS	1	3,000.00
US Foodservice-Montgomery, Montgomery, AL	6	73,100.00
Schwan's Food Service, Marshall, MN	2	3,800.00
Sysco Gulf Coast, Geneva, AL	7	134,300.00
US Foodservice-Lakeland, Lakeland, FL	11	164,000.00

**AMOUNT OF PURCHASE:**

\$611,800.00 Est./6 Mos.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Responses Received: 10

**DATE AND TIME POSTED:**

November 23, 2010, 10:00 am Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
215 WEST GARDEN STREET  
PENSACOLA, FL 32502  
BID TABULATION**

DATE: November 15, 2010

Awarded Items Are Highlighted

BID NBR: 110703

BID TITLE: Breakfast and Lunch Entrees

If 2 prices are listed, top price is portion or unit cost, i.e. each, can, lb; bottom price is vendor unit of issue, i.e. lb., case. Differences in pack sizes requires items to be awarded by portion cost.

ITEM  QUANTITY:	Toaster Pastries, Single 900 cs 0505970	Toaster Pastries, Two Count 500 cs 0505980	Cereal Bar 300 cs 0505990	Cereals, Ready to eat 1,000 cs
ITEM NUMBER	1	2	3	4
Cheney Brothers, Inc	0.2668	0.4108	No bid	0.1620
Ocala, FL	21.34	29.58		15.56
US Foodservice-Lakeland	0.2620	0.4100	0.2650	0.1593
Lakeland, FL	20.96	29.52	25.44	15.29
Agora Foods	No bid	No bid	No bid	No bid
Dawsonville, GA				
Cargill Kitchen Solutions	No bid	No bid	No bid	No bid
Monticello, MN				
Don Lee Farms	No bid	No bid	No bid	No bid
Inglewood, CA				
Kelley Foods of Alabama	0.2890	0.4480	0.2960	0.1840
Elba, AL	23.17	32.30	28.42	17.72
Merchants Company	0.2790	0.4392	0.2860	0.1980
Hattiesburg, MS	22.32	31.61	27.46	19.01
Schwan's Food Service	No bid	No bid	No bid	No bid
Marshall, MN				
Sysco Gulf Coast	0.2587	0.4318	0.2641	0.1688
Geneva, AL	20.69	31.09	25.35	16.20
US Foodservice-Montgomery	0.2595	0.3924	0.2625	0.1609
Montgomery, AL	20.76	28.25	25.20	15.45

Items number 1 and 2 were awarded as a lot to the aggregate low for the combined purchase.

<b>ITEM</b>	Egg Patties, Grilled		Pancakes		French Toast Sticks		Bagels	
<b>QUANTITY:</b>	800	cs	500	cs	1,200	cs	300	cs
	0516090		0517000		0517010		0517070	
<b>ITEM NUMBER</b>	<b>5</b>		<b>6</b>		<b>7</b>		<b>8</b>	
Cheney Brothers, Inc	0.1073		0.0700		0.0667		0.2284	
Ocala, FL	32.20		10.08		12.00		16.45	
US Foodservice-Lakeland	0.1066		0.0650		0.1170		No bid	
Lakeland, FL	31.98		9.36		11.12			
Agora Foods	No bid		No bid		No bid		No bid	
Dawsonville, GA								
Cargill Kitchen Solutions	0.1045		No bid		No bid		No bid	
Monticello, MN	31.35							
Don Lee Farms	No bid		No bid		No bid		No bid	
Inglewood, CA								
Kelley Foods of Alabama	0.1050		0.0680	m	0.0680	m	0.1870	m
Elba, AL	31.73		9.80	u	11.98	u	13.45	u
Merchants Company	No bid		No bid		0.0740		No bid	
Hattiesburg, MS					13.32			
Schwan's Food Service	No bid		No bid		No bid		No bid	
Marshall, MN								
Sysco Gulf Coast	0.1100		0.0909		0.0784		0.1978	
Geneva, AL	33.00		13.09		14.10		14.24	
US Foodservice-Montgomery	No bid		No bid		No bid		No bid	
Montgomery, AL								

<b>ITEM</b>	Donuts, Frozen 600 cs 0517090		Donuts, Frozen 500 cs 0517320		Beef, Mini Burgers 800 cs 0515090		Bologna 1,000 lb 0516010	
<b>QUANTITY:</b>								
<b>ITEM NUMBER</b>	<b>9</b>		<b>10</b>		<b>11</b>		<b>12</b>	
Cheney Brothers, Inc	No bid		No bid		0.2131		No bid	
Ocala, FL					68.22			
US Foodservice-Lakeland	0.2390		0.2905		0.2213		No bid	
Lakeland, FL	19.12		23.24		61.96			
US Foodservice-Lakeland	N/A		N/A		0.1440	a	N/A	
Lakeland, FL - ALTERNATE BID					60.05	u		
Agora Foods	No bid		No bid		No bid		No bid	
Dawsonville, GA								
Cargill Kitchen Solutions	No bid		No bid		No bid		No bid	
Monticello, MN								
Don Lee Farms	No bid		No bid		No bid		No bid	
Inglewood, CA								
Kelley Foods of Alabama	0.2440	m	0.2930	m	No bid		No bid	
Elba, AL	19.57	u	23.50	u				
Kelley Foods of Alabama	0.2410	a	N/A		N/A		N/A	
Elba, AL - ALTERNATE BID	19.31	u						
Merchants Company	No bid		No bid		No bid		No bid	
Hattiesburg, MS								
Schwan's Food Service	No bid		No bid		No bid		No bid	
Marshall, MN								
Sysco Gulf Coast	No bid		No bid		0.2104		No bid	
Geneva, AL					67.34			
US Foodservice-Montgomery	No bid		No bid		No bid		No bid	
Montgomery, AL								

Not Awarded

ITEM	Ground Beef Patties ea 1,500 cs 0516115	Smoked Sausage lb 200 cs 0516120	Breakfast Beef Steak Patty 400 cs 0516131	Ground Beef, Bulk lb 500 cs 0516140
QUANTITY:				
ITEM NUMBER	13	14	15	16
Cheney Brothers, Inc	0.4177	No bid	0.3342	2.4000
Ocala, FL	37.60		35.43	48.16
US Foodservice-Lakeland	0.3430	No bid	0.3325	2.2400
Lakeland, FL	66.88		35.24	44.80
Agora Foods	No bid	No bid	No bid	No bid
Dawsonville, GA				
Cargill Kitchen Solutions	No bid	No bid	No bid	No bid
Monticello, MN				
Don Lee Farms	0.2003	No bid	0.1850	No bid
Inglewood, CA	36.05		22.20	
Don Lee Farms	0.3456	N/A	N/A	N/A
Inglewood, CA <b>BID 2</b>	35.25			
Kelley Foods of Alabama	0.4100	2.6560	No bid	No bid
Elba, AL	82.10	26.56		
Merchants Company	0.4430	No bid	No bid	No bid
Hattiesburg, MS	88.60			
Schwan's Food Service	No bid	No bid	No bid	No bid
Marshall, MN				
Sysco Gulf Coast	0.4138	1.9490	0.3448	No bid
Geneva, AL	82.75	19.49	23.10	
US Foodservice-Montgomery	0.4188	No bid	No bid	2.4110
Montgomery, AL	83.76			48.22

Not Awarded

ITEM	Country Fried Steak ea 2,400 cs 0516151	Chicken, Chunk, Canned cn 75 cs 0504130	Turkey Roast lb 1,000 lb 0516311	Turkey, Ground lb 150 cs 0516321
QUANTITY:				
ITEM NUMBER	17	18	19	20
Cheney Brothers, Inc	0.3898	No bid	No bid	1.0600
Ocala, FL	35.09			21.20
US Foodservice-Lakeland	0.3930	No bid	No bid	No bid
Lakeland, FL	35.37			
Agora Foods	No bid	No bid	No bid	No bid
Dawsonville, GA				
Cargill Kitchen Solutions	No bid	No bid	No bid	No bid
Monticello, MN				
Don Lee Farms	No bid	No bid	No bid	No bid
Inglewood, CA				
Kelley Foods of Alabama	0.4650 m	No bid	2.3900	
Elba, AL	18.62			
Kelley Foods of Alabama	N/A	N/A	2.4900 a	1.0880
Elba, AL <b>BID 2</b>				21.77
Merchants Company	0.4880	No bid	2.4800	1.0200
Hattiesburg, MS	19.52			20.40
Schwan's Food Service	No bid	No bid	No bid	No bid
Marshall, MN				
Sysco Gulf Coast	0.4788	9.5817	2.3400	1.0200
Geneva, AL	19.15	57.49		20.40
US Foodservice-Montgomery	0.4825	No bid	2.3100	1.0600
Montgomery, AL	19.30			21.20

Item 20 was a two way tie. With all conditions met by both firms, it came down to a coin toss. Toss was performed in front of group with heads noted for Merchants and tails for Sysco prior to toss. Coin landed on heads.

ITEM QUANTITY:	Chicken Nuggets 2,000 cs 0516520	Grilled White Chicken Patty 1,500 cs 0516562	Chicken, Diced, Frozen lb 250 cs 0516571	Chicken Breast, Filet, Breaded 1,500 cs 0516580
ITEM NUMBER	21	22	23	24
Cheney Brothers, Inc	0.2213	0.2876	No bid	No bid
Ocala, FL	11.73	18.41		
US Foodservice-Lakeland	0.2148	0.2853	3.0800 a	0.3450
Lakeland, FL	11.38	18.26	30.80 u	27.60
Agora Foods	No bid	No bid	No bid	0.3225
Dawsonville, GA				25.80
Cargill Kitchen Solutions	No bid	No bid	No bid	No bid
Monticello, MN				
Don Lee Farms	No bid	No bid	No bid	No bid
Inglewood, CA				
Kelley Foods of Alabama		0.2920	No bid	0.3460
Elba, AL	13.10	18.70		27.70
Merchants Company	0.2300	0.3109	No bid	No bid
Hattiesburg, MS	12.19	19.90		
Schwan's Food Service	No bid	No bid	No bid	No bid
Marshall, MN				
Sysco Gulf Coast		0.4086	2.9950 a	No bid
Geneva, AL	14.89	23.29	29.95 u	
US Foodservice-Montgomery	0.1857	0.3172	2.9550 a	No bid
Montgomery, AL	12.30	20.30	29.55 u	

Not Awarded

<b>ITEM</b>	Chicken Wings, Hot 200 0516631	lb cs	Breaded Chicken Breast Tender 1,500 0516650	lb cs	Sweet and Sour Chicken 500 0516820	cs	Tuna 200 0504100	cn cs
<b>ITEM NUMBER</b>	<b>25</b>		<b>26</b>		<b>27</b>		<b>28</b>	
Cheney Brothers, Inc	2.9700		2.0600		0.4952		6.3200	
Ocala, FL	29.96		20.60		70.32		37.92	
US Foodservice-Lakeland	3.0100		2.5700		0.5010		6.2800	
Lakeland, FL	30.10		25.70		71.14		37.68	
Agora Foods	No bid		No bid		No bid		No bid	
Dawsonville, GA								
Cargill Kitchen Solutions	No bid		No bid		No bid		No bid	
Monticello, MN								
Don Lee Farms	No bid		No bid		No bid		No bid	
Inglewood, CA								
Kelley Foods of Alabama	No bid		No bid		No bid		6.2200	m
Elba, AL							37.33	u
Merchants Company	3.3800		2.2950		No bid		6.6983	
Hattiesburg, MS	33.80		22.95				40.19	
Schwan's Food Service	No bid		No bid		No bid		No bid	
Marshall, MN								
Sysco Gulf Coast	3.1350		1.3475		No bid		6.3583	
Geneva, AL	31.35		26.95				38.15	
US Foodservice-Montgomery	2.9100		2.2950		No bid		No bid	
Montgomery, AL	29.10		22.95					



ITEM	Cod Portion		Cod Nuggets, Oven Style		Corn Dogs		Frankfurters, Blend	
QUANTITY:	800	ea	200	cs	1,800	cs	1,200	cs
ITEM NUMBER	0515032		0515070		0516052		0516070	
	<b>29</b>		<b>30</b>		<b>31</b>		<b>32</b>	
Cheney Brothers, Inc	0.4866		0.6250		0.2519		No bid	
Ocala, FL	21.90		20.00		18.14			
US Foodservice-Lakeland	0.4990	m	0.6375	m	0.2480		No bid	
Lakeland, FL	21.96		20.40		17.86			
Agora Foods	No bid		No bid		No bid		No bid	
Dawsonville, GA								
Cargill Kitchen Solutions	No bid		No bid		No bid		No bid	
Monticello, MN								
Don Lee Farms	No bid		No bid		0.2875		No bid	
Inglewood, CA					10.35			
Kelley Foods of Alabama	No bid		No bid		0.2519		0.2236	
Elba, AL					18.14		17.89	
Merchants Company	0.5316		0.6659		0.2660		No bid	
Hattiesburg, MS	23.39		21.31		19.15			
Schwan's Food Service	No bid		No bid		No bid		No bid	
Marshall, MN								
Sysco Gulf Coast	0.5125			u	0.2625		0.2155	
Geneva, AL	22.55		20.95		18.90		17.24	
US Foodservice-Montgomery	No bid		No bid		0.2635		No bid	
Montgomery, AL					18.97			

ITEM	Frankfurters, Beef	Frankfurters, Turkey	Egg Roll	Chili Fiesta Stix
QUANTITY:	1,200 cs 0516070	1,200 ea 0516070	500 cs 0516460	2,100 cs 0516510
ITEM NUMBER	<b>33</b>	<b>34</b>	<b>35</b>	<b>36</b>
Cheney Brothers, Inc	No bid	0.1205	0.4670	0.2825
Ocala, FL		19.28	18.68	13.56
US Foodservice-Lakeland	No bid	0.1224	0.4700	0.2900
Lakeland, FL		19.58	18.80	13.92
Agora Foods	No bid	No bid	No bid	No bid
Dawsonville, GA				
Cargill Kitchen Solutions	No bid	No bid	No bid	No bid
Monticello, MN				
Don Lee Farms	No bid	No bid	No bid	No bid
Inglewood, CA				
Kelley Foods of Alabama	0.2653	0.1278	No bid	0.2869
Elba, AL	21.22	20.44		13.77
Merchants Company	No bid	0.1200	No bid	0.2990
Hattiesburg, MS		19.20		14.35
Schwan's Food Service	No bid	No bid	No bid	No bid
Marshall, MN				
Sysco Gulf Coast	0.2513	0.1172	No bid	0.3010
Geneva, AL	20.10	18.75		14.45
US Foodservice-Montgomery	No bid	0.1275	No bid	0.3054
Montgomery, AL		20.40		14.66

Not Awarded

Not Awarded

Not Awarded

<b>ITEM</b>	Pepperoni Pocket Sandwich		Ham & Cheese Pocket Sandwich		Sandwich, PB&J Crustless, Large		Sandwich, PB &J Crustless, Large	
<b>QUANTITY:</b>	100	cs	100	cs	100	cs	100	cs
<b>ITEM NUMBER</b>	0516801		0516810		0517460		0517480	
<b>ITEM NUMBER</b>	<b>37</b>		<b>38</b>		<b>39</b>		<b>40</b>	
Cheney Brothers, Inc	No bid		No bid		0.8161		0.8455	
Ocala, FL					58.76		60.88	
US Foodservice-Lakeland	No bid		No bid		0.7400		0.7650	
Lakeland, FL					53.28		55.08	
Agora Foods	No bid		No bid		No bid		No bid	
Dawsonville, GA								
Cargill Kitchen Solutions	No bid		No bid		No bid		No bid	
Monticello, MN								
Don Lee Farms	No bid		No bid		No bid		No bid	
Inglewood, CA								
Kelley Foods of Alabama	0.6033	m	0.6033	m	No bid		No bid	
Elba, AL	14.48		14.48					
Merchants Company	0.6729		0.6729		No bid		No bid	
Hattiesburg, MS	16.15		16.15					
Schwan's Food Service	0.5277		0.5246		No bid		No bid	
Marshall, MN	25.33		12.59					
Sysco Gulf Coast	0.6646		0.6646		0.7285		0.7556	
Geneva, AL	15.95		15.95		52.45		54.40	
US Foodservice-Montgomery	0.6650		0.6650		No bid		No bid	
Montgomery, AL	15.95		15.95					

ITEM  QUANTITY:	Breakfast Meal, Pre-Packages 100 cs	Lunch Meal, Pre-Packaged 200 cs	Sushi, California Roll 50 cs	
ITEM NUMBER	41	42	43	
Cheney Brothers, Inc	No bid	No bid	3.7570	
Ocala, FL			56.36	
US Foodservice-Lakeland	1.0000 m	2.1330 m	No bid	
Lakeland, FL	48.00	64.00		
Agora Foods	No bid	No bid	No bid	
Dawsonville, GA				
Cargill Kitchen Solutions	No bid	No bid	No bid	
Monticello, MN				
Don Lee Farms	No bid	No bid	No bid	
Inglewood, CA				
Kelley Foods of Alabama	No bid	No bid	No bid	
Elba, AL				
Merchants Company	No bid	No bid	No bid	
Hattiesburg, MS				
Schwan's Food Service	No bid	No bid	No bid	
Marshall, MN				
Sysco Gulf Coast	No bid	No bid	No bid	
Geneva, AL				
US Foodservice-Montgomery	No bid	No bid	No bid	
Montgomery, AL				

Not Awarded

a = Alternate Product Bid

u = Product or bid not acceptable

m = Minimum Order Bid

### BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at <http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director  
Purchasing Department